



TERMS OF REFERENCE

TRAINING OF TRAINERS IN AIRCRETE PRODUCT PRODUCTION

Project Background

The International Trade Centre (ITC) is a joint agency of the United Nations and the World Trade Organization, focusing on developing the export capabilities of small and medium-sized businesses in developing and transition economies. ITC is 100% "Aid for Trade", supporting trade that delivers inclusive and sustainable development results.

In close collaboration with the Government of the Republic of The Gambia, ITC is implementing a number of private sector development initiatives in The Gambia including the Youth Empowerment Project (YEP), SheTrades Gambia, initiatives under the UN Peacebuilding fund and the Jobs Skills and Finance (JSF) Project. These initiatives take a market-driven approach to enhance employability and self-employment opportunities, foster growth and competitiveness of micro and small-sized enterprises and boost value addition and market linkages.

Sand mining is an increasingly problematic issue in The Gambia with official sand mining regions being relocated every few years as stock decreases. The practice results in serious environmental problems such as land degradation, loss of agricultural/ horticultural lands and biodiversity, as well as long term increased poverty. Sand mining has worked its way along the west coast from North to South and in the provincial Gambia causing serious environment threats.

In the light of these challenges, ITC through the JSF program plans to run a connected Ecosystem Restoration and alternative building technologies initiatives that engages and educates local communities to reduce the dependency of sand for construction through the introduction of Aircrete Technology. The initiative will serve as an alternative solution to sand for construction to reduce the need for sand mining and thus lessen the associated environmental impacts.

ITC is looking for an experienced trainer to implement a training of trainers (TOT) on Aircrete production, focusing on the production of fencing posts/pillars and pavers. The TOT participants are Local Market Actors (LMA) interested in the technology. These participants are expected to work on subsequent step-down trainings in the urban areas and in rural Gambia to support income generation in ways that encourage sustainable development.

Scope of Services

Under the overall supervision and guidance of the JSF Coordinator, and in close collaboration with the International Consultant on Agriculture and Green Growth, the trainer will perform for the following duties;

1. Deliver five days practical training on Production of Aircrete fencing posts/pillars and pavers providing a detailed and priced bill of quantities. Develop and provide a user guide or slide desk that will be subsequently use by the trainers to deliver step down training
2. Provide the list of materials and their quantities to produce each unit of fence pillars and floor pavers
3. Oversee quality control of products developed using Aircrete.
4. Assess strengths of participants and identify potential for further skills enhancement and specialization.
5. Support beneficiaries with the required skills to be able to deliver step-down training to larger groups.
6. Provide a report upon completion of the assignment, along with list of trained persons that successfully complete the TOT.

Timeline for service delivery

The training of trainers is expected to be completed in the first half of April 2022. The contract is a week (assignment).

Desired qualifications and experience

- Proven practical experience in skills training related to Aircrete technology, including training for the informal sector.
- Substantial experience in product development related to Aircrete and construction with good knowledge and demonstrated track record in marketing Aircrete technology and its bi-products.
- Good communication skills, both written and oral.

Requested documents

- Company registration documents
- A proposal detailing the technical approach for the TOT and a financial proposal with a budget per category (training fees, materials, logistical and administrative cost).
- A training plan for the entire duration of the program.
- CV of the lead expert / trainer.

Application process and deadlines

Proposals should be submitted to ITC no later than 28 March 2022. Proposals can be sent via email to rfofana@intracen.org with the subject "Aircrete product production ToT" or delivered as a hard copy to

International Trade Centre
Sait Matty Road, Bakau
The Gambia

UN general Terms and Conditions Acceptance of your Quotation: Upon receipt, your quotation will be examined and you will be advised as promptly as possible as to its acceptability. Any contract subsequently arranged would be subject to the relevant provisions of the UN's General Conditions of Contract (GCC), a copy of which will be attached to the Contract or given upon request (a copy of the General Conditions is available on our website: <http://www.intracen.org/about/procurement/generalconditions/>). By submitting a quote, vendors confirm their acceptance of UN GCC.

Questions and clarifications on the process:

Any questions about the process or scope of service may be submitted to Mr. Yusupha Keita/ Nkosana Mtetwa through emails at yusupha.keita@intracen.org/ nkosana.mtetwa@intracen.org